



200S Perma-Shield Patio Door with Blinds Between the Glass FAQ

Q: What sizes are available?

A: White ½" blinds will be available on three of Andersen's most popular standard sizes: PS51168, PS61611, and PS33611. These three sizes alone make up more than 70% of our volume.

Q: What colors are available?

A: Blinds between the glass will be available on white Perma-Shield doors only, Andersen's best-selling color. White alone makes up more than 75% of our volume.

Q: What is the lead time?

A: 10 days

Q: What marketing assets are available to help sell?

A:

Andersen Product Guide (APG)

Blinds between the glass have been included in the latest 200 Series/ 400 Series product guide within the 200S Perma-Shield gliding patio door section.

Sell Sheet

A 200S Perma-Shield sell sheet that highlights the blinds between the glass option is available. Please contact awmarketingservices@andersencorp.com for digital versions of this sell sheet.

Showroom Displays

To order a replacement panel for your showroom display, simply order the panel(s) in iQ and submit the standard (50/50) DDF reimbursement form to DDF@andersencorp.com.

If our dealers would like to replace their shop-worn Perma-Shield Gliding Patio Door display, or add a new display, we offer five display platforms to meet most showroom needs. Choose from our standard FrameWorks (black metal frame) option, WingWall swinging display, Rolling Meeting Model style, WindowWall (columns with cam-locks), or they can request a custom solution from the display team.

Online Video

Coming soon! The video will showcase a spokesperson presenting the tried and true 200S Perma-Shield patio door, now with the modern convenience of blinds between the glass. The video is scheduled to be completed in November. Once completed, directions on how to access the video will be provided in an upcoming PoweringSuccess communiqué.

Q: Do the 200S Perma-Shield gliders with blinds between the glass meet Energy Star?

A: No

Q: Will mulling be available?

A: Factory mulling will not be available.

Q: How does the 200S Perma-Shield glider with blinds between the glass perform?

A:

- U-Factor: 0.34 (low-e 272 with air)
- SHGC: 0.30 (low-e 272 with air)
- STC: 30 Blinds open on a 72.00"W x 82.37"H unit
- STC 31 Blinds closed on a 72.00"W x 82.37"H unit
- STC 31 Blinds open on a 38.50"W x 82.37"H unit
- STC 31 Blinds closed on a 38.50"W x 82.37"H unit

Q: What is the warranty?

A:

Transferable Limited Warranty on Patio Doors with Shades/Blinds in Insulated Glass

Andersen[®] patio doors with shades/blinds in insulated glass (including insulated glass, shade/blind, insulated glass seal and external control mechanisms attached to the glass, hinges, handles, insect screens, weatherstripping, and frame members) are warranted to be free from defects in manufacturing, materials and workmanship for a period of ten (10) years from the date of purchase from the retailer/dealer.

In the event of a glass failure or failure in the shades or blinds between the glass as a result of a defect in manufacturing, materials or workmanship within the limited warranty period, Andersen, at its option, will: (1) provide the appropriate glass replacement product to the Andersen retailer/dealer you specify — labor is not included; or (2) provide a factory-authorized repair to the existing glass component at no cost to you; or (3) refund the original purchase price. Such replacement parts or repairs are warranted for the remainder of the original limited warranty period.

Q: How do we order replacement panels?

A: If a blinds between the glass controller becomes disengaged, user instructions that explain to the homeowner how to re-engage the magnets will be available on AW.com soon. If there is a larger service issue, replacement panels can be ordered through WindowCare.

Q: What glass surface has the low-e coating and will the blinds scratch the coating?

A:

- Our low-e coating will be a soft coat low-e applied to surface 2.
- The ½" aluminum blinds are maintained between a track within the trim piece, which is sandwiched between the two pieces of glass. This design helps reduce the amount of contact between the aluminum blinds and surface 2.
- Our supplier tests their BBG IGs by cycling them 10,000 times. We cycle tested them internally 20,000 times. There was no indication of scratching during Andersen's testing.
- We sold 37,000 of these IGs through the Silver Line channel last year. No know issues around scratching have been brought forward.

Q: What does the low profile controller look like?

A:



Q: Do all 200S Perma-Shield gliding patio doors with blinds between the glass come with capillary tubes?

A: Yes. All units are equipped with a breather tube and filled with air. This design ensures the ½” blinds do not get pinched when atmospheric changes occur.

Q: What does the future look like for integrated shades and blinds?

A: The plan is to test the white blinds on white Perma-Shield gliders first. Again, this is addressing the belly of the market. If this offering proves to be a winner for Andersen, then we could explore adding additional colors to our 200S Perma-Shield gliding patio door offering. In parallel we are exploring different integrated blinds/shades solutions for others product series and windows.